

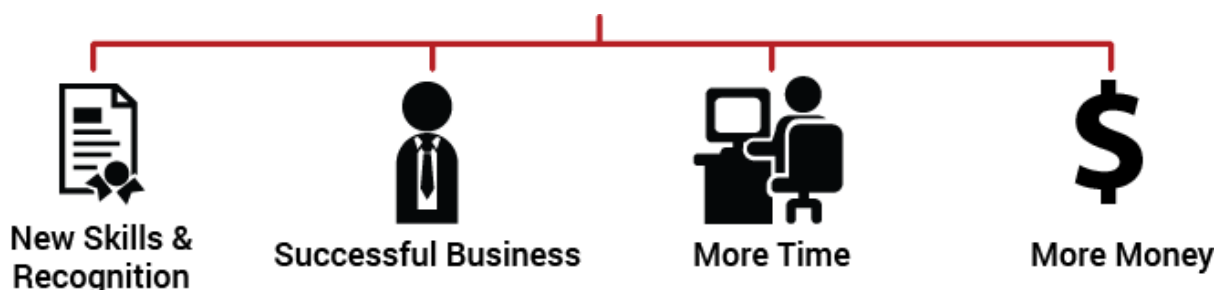
Course Essentials and Pre-Enrolment Information

BSB40320 Certificate IV in Entrepreneurship and New Business


Entrepreneurs, Small Business Owners, Small Business Managers...
Gain Your Certificate IV in New Small Business Management whilst you establish or develop your Business. Spend 12 months working 'On' your business idea or your business.







Use this qualification to:

- gain new business and management skills
- gain recognition for the skills you already have



Designed for those working or developing their business idea, you can study at your own pace and gain become qualified. With flexibility built in at every stage, you can maintain your work-life balance while building your future and developing your Business.

Qualification Name + Code	BSB40320 Certificate IV in Entrepreneurship and New Business
Course Currency	This is the official Certificate IV in Entrepreneurship and New Business Course. You will be gaining the latest and most up-to-date version of this course.
	Yes. All qualifications offered by Global Training Institute are nationally recognised and align with the Australian Qualifications Framework. Your qualification is therefore valued by employers throughout Australia and often overseas.
Date of Effect:	01/07/2021 – 30/06/2024
Post Nominal	Yes. You will be able to use the letters CertIVEntNewBus after your name when you complete your course.
Professional Association Membership	Yes. At the end of your course, you will be eligible to apply for membership with the Institute of Managers and Leaders https://managersandleaders.com.au/
Speciality/Cohort	Suitable for: <ul style="list-style-type: none"> • Those developing a New Business • Business Owners • Existing Small Business Managers
Delivery Method	Flexi Training – You choose your training method to suit you and your work schedule. <ol style="list-style-type: none"> 1. Mixture of Online + Phone or skype sessions – day or evening sessions 2. Distance -we can provide you with a USB with materials and assessments if you do not have access to internet; or 3. Face-to-Face (GTI office).
Covers Enrolments	1 st July 2021 – 30 th June 2024
Start Dates	Flexible. Year Round Start Dates. Means you can start any time. Fast Start & Quick Access to your Course.
Duration of Course	12 months: 48 academic weeks (over 3 trimesters) includes 4 weeks access to your units at the end to ensure you have completed all units. Quicker Completion: Many students complete their course much quicker. Depending upon your previous experience and how much time you can allocate to completing your qualification, will determine when you finish. All the resources and assessments are available to you 24/7, so you can get in and complete as fast as you want.
Course Completion Date	You will have access to your units for 12 months, to complete your course, from your enrolment date.
Entry Requirements	Age: 21 Years or over; or If under 18-21, have a Certificate III + 2 years relevant work experience; or If under 18-21, have proof of high level of skills that may lead to an interview for possible enrolment Academic Suitability: Proof of completing: <ul style="list-style-type: none"> - Year 12/Senior Certificate; or - Certificate III + 2 years relevant work experience; or - Pass a GTI Language, Literacy and Numeracy test

	<p>English language: see 'English Requirements' in the footer of the website for more information</p> <p>General: Motivation and a strong reason to complete and gain your qualification</p>
Specific requirements needed to successfully complete the course	<p>Yes.</p> <ol style="list-style-type: none"> 1. Business or Business Idea that can be used to develop a business plan, marketing materials and base the 12 months on. This is to be organised by the student. 2. Refer Materials/Equipment Needed 3. Active (minimum monthly) communication with your Trainer is compulsory
Materials/Equipment Needed	<p>Computer, Internet access, Firefox or Chrome (not Internet Explorer). Students are required to have access to the internet and a computer in order to access their materials, and submit assessments online.</p>
Units in the Course	<p>10 Units are required to gain this qualification. Similar units to these need to be completed:</p> <ul style="list-style-type: none"> • BSBESB301 Investigate business opportunities • BSBESB402 Establish legal and risk management requirements of new business ventures • BSBOPS401 Coordinate business resources • BSBESB404 Market new business ventures • BSBMKG434 Promote products and services • BSBOPS404 Implement customer service strategies • BSBESB403 Plan finances for new business ventures • BSBESB407 Manage finances for new business ventures • BSBESB406 Establish operational strategies and procedures for new business ventures • BSBESB401 Research and develop business plans <p>Your units may differ depending if you have credits, if you are completing another qualification also at the same time or if you have chosen different electives.</p>
Resources Provided:	<p>You will be provided with all the required resources to complete your training and assessments.</p> <p>You will also have access to many additional Management, Business, Leadership and Career Success Resources and Templates. These can really help you to Advance Your Career.</p>
Training Support Services	<p>No additional cost. You will have access to your Trainer/Tutor, Completion Coach and GTI office support staff, phone sessions, unlimited email support.</p> <div style="display: flex; justify-content: space-around; align-items: center;">       </div> <div style="display: flex; justify-content: space-around; align-items: center; font-size: small;"> Online Access Tutor Completion Coach Unlimited Phone Sessions Recorded Assessments Resources </div>
Additional Learner Support Services Available if required	<p>If you have a disability, medical condition or believe that you will need additional support or adjustments made to your training, please contact the Training Manager on 1800 998 500 so that we can discuss your situation and see what adjustments may be able to be made.</p>

	<p>Some of the adjustments that you may be able to access include:</p> <ul style="list-style-type: none"> - Support from trainer and office staff – unlimited 1800 number, email, zoom, sms support – keep in close contact with us <ul style="list-style-type: none"> - Unlimited phone appointments with Trainer - Flexible training timetables – contact us if you need to modify your training plan e.g. If you are doing a project at work and a unit suits that project, you can switch the order of the units so that you can complete it while you are doing your project at work - Additional Reference Libraries - Online/offline assessments and resources - Limited computer skills/typing: - We will help you get a phone app for talk to text conversion - We will give you extra computer lessons for using you online student area and any other IT support you may need - Audio Recording options – trainer may interview you through your assessments and then you provide the matching evidence. - Limited/no internet access - USB - Lack of motivation: - Completion Coach – contact us and we will keep you on track - Small rewards provided when you complete a unit <p>These are provided at no additional cost.</p>
Location of Training, Sessions & Times	You will arrange your training with your Trainer to suit you both. Training will be usually online plus sessions via phone, skype or similar. You will receive a Training Plan.
Attendance at training if required	Active (minimum monthly) communication with your Trainer is required. Attendance at any webinars or workshops is not compulsory, however there is great value in attending any that are organised.
Access to Trainer	You will have regular contact (minimum monthly) with your Trainer via phone, email, and if convenient, face-to-face. You will know that they are just a phone call or email away whenever you need them.
Recommended study time per week	4-6 hours per week generally allows you to complete 1 unit per month if you have experience and can access workplace documents, more if you do not.
Location of Assessing	Your assessments will be developing a business plan for your business, systems, and procedures to improve your business processes. These will need to be typed (or handwritten and scanned) and submitted into your Online Student Area. It is a very simple process.
Recognition of Prior Learning:	Yes, RPL is available for this course. Same tuition fee applies. You can use your previous experience and workplace documents as part of your assessments. Apply for RPL in the Enrolment form.
Credit Transfer	Yes, if you have completed the exact same unit in another qualification, you will not need to redo this unit. Provide this information along with a copy of your Statement of Results with your Enrolment Form.
Any Work Experience/ Placement Required	No

for completion of qualification:	
Employment Guaranteed at end of Course	Sorry. GTI is unable to guarantee you any employment or promotions for which you apply. Many of our students have gained promotions and new jobs both within Australia and overseas, after completing their course with us, and testify that their qualification helped them to gain it. See website for student testimonials.
Student Discounts	Yes. Enrolment in this course will mean that you can register as a student with Student Clubs and receive discounts for food, travel, clothing, computers... Details with your enrolment letter.
Future Study Credits	When you complete this course, you will be able enrol into the next level of qualification and potentially gain credits with us here at GTI.
	Things to Keep in Mind as you Study with us. Your rights and obligations.
Fees	Student Tuition Fees are required for enrolment in this course. Fees can be paid for by you individually or your employer. All fees must be paid before your qualification will be issued.
Government Funding/ Subsidies/ Entitlements Available for this course	NSW Employees and Residents... The NSW Government is heavily subsidising the fees for this course for eligible participants. The course fees may be as low as \$0 - \$1850 under NSW Smart & Skilled. See NSW Smart & Skilled funding webpage for details regarding how this funding works, eligibility, and availability. http://globaltraining.edu.au/global_training_institute/nsw-smart-skilled/ SA Employees and Residents... The SA Government is heavily subsidising the fees for this course for eligible participants. See website page for more information. https://globaltraining.edu.au/global_training_institute/job-trainer-sa/
Tuition Fees + Maximum Course Cost	The maximum tuition fee for this course is \$5750. This may be reduced if you have completed the same Unit (code), previously in another qualification – Credit Transfer. See Tuition Fee Schedule, located in the website footer, for current student tuition fees.
Any additional costs involved:	No
Tax Rebates & Deductibility	Yes. This course is 100% Tax deductible if it relates to your work, or your business may be able to claim this as a tax deduction. Confirm this with your Tax Adviser.
Payment Options – how fees to be paid, when fees to be paid, terms and conditions	Fees can be paid for by Student or Employer. Payment Options: - Payment Plans (Fortnightly over duration of course)
Refund Conditions	Details are available in the Student Handbook.
Your Rights	For information regarding your learner rights as a student with Global Training Institute, refer to the Student Handbook.

Concerns, Queries, Complaints or Appeals about either Global Training or your training provider	Please contact Global Training Institute. Follow the procedures listed in the footer on Global Training Institute website and refer to Student Handbook.
Course Deferral, Extension or Withdrawal	If as a Student you need to defer, withdraw or extend your course, you will need to apply in writing using the relevant form, which you can find under the student forms at accessible from the GTI website footer. Global Training Institute will then access each application individually and will respond in writing within 5 working days. Full details of the policies regarding these are available in the Student Handbook available in the website footer.
Closure of the Company or ceasing of delivery of course	In the unforeseeable event of Global Training Institute or any third party closing or ceasing to deliver this course, please refer to the Student Handbook for your rights.
Your Obligations	For information regarding your obligations as a student with Global Training Institute, refer to the Student Handbook located in the website footer.
To enter and successfully complete this course	Refer to above listed Entry Requirements, material requirements, training and assessment requirements for this course.
USI	You will be required to obtain a Unique Student Identifier Number from the Government prior to enrolling in this course.
Training Provided by	Global Training Institute RTO No 31192.
Assessing Conducted by	Global Training Institute RTO No 31192.
Qualification Issued by	Global Training Institute RTO No 31192.
Quality of Training and Assessment	Global Training Institute is responsible for the quality of the training and assessment for this course in compliance with the Standards for Registered Training Organisations 2015 and for the issuance of the AQF certification documents.
Partnership Training or Assessment Arrangements	No partnership arrangements currently exist for this course. Should this change, GTI will notify you.
Global Training Institute Details	Global Training Institute RTO No 31192 PO Box 377 Palmwoods QLD 4555 40 Main St Palmwoods 1800998500. 07 54573334 info@globaltraining.edu.au

Here's what other past students have said about completing their Certificate IV in New Small Business qualification...

"The course has given me a greater understanding of business functions and how to improve. I will now be monitoring the finances more closely and more regularly for my husbands business. I now understand how to read a balance sheet." **Deanne Moore**, Mobbs & Co

"I now understand financials a lot better. I will now keep better records more details and keep a close eye on sales an more often and record more. Through the training process I have learnt to be thinking ahead, to writer down strategies and to measure success. I now have more confidence in my business decisions based on fact now rather than instinct." **Helen Gosse**, Computer Corner

We are looking forward to helping you to complete your course and Advance your Career.

The team at Global Training Institute

Your Quickest And Simplest Path To Completion

